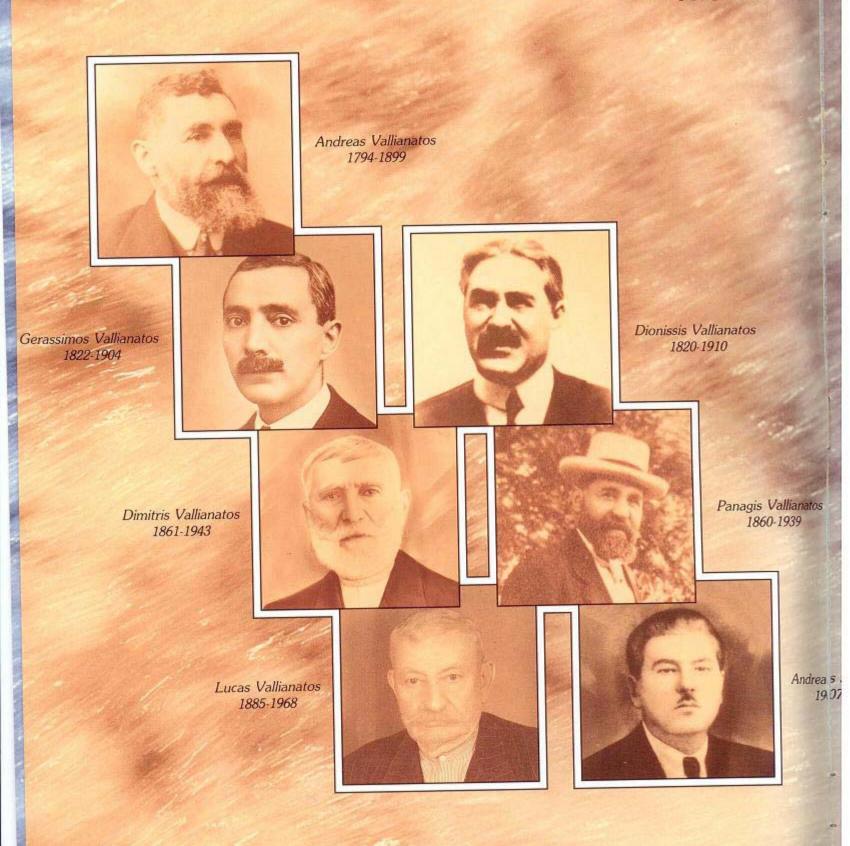
## ADRIATIC TANKERS GROUP

### Founder Historical



driatic Tankers has its roots as far back as the early 19th century. The founder, Andreas Vallianatos (1794-1899), established a fleet of sailing ships engaged in trading within the area of the Ionian islands. His sons, Gerassimos Vallianatos (1822-1894) and Dionissis Vallianatos (1820-1890), both

followed their father's maritime profession.
Gerassimos successfully traded his own schooner «Aghios Nikolaos» between Greece, Malta, Trieste and various other Mediterranean ports. Dionisis mainly traded within the Ionian islands while his son Panagis became a distinguished shipowner

## Background



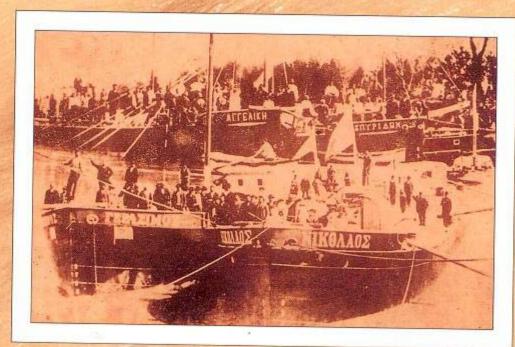
Zissimatos 17-1981

Panagis Zissimatos President

in the South Danube area. The descendants of Gerassimos, Dimitris Vallianatos (1861-1943) and his son Lucas Vallianatos (1885-1968), continued the family shipping tradition. Stamatoula Vallianatos, the daughter of Lucas, married Andreas Zissimatos who later became her father's partner.

Like all his ancestors, the current President of the Group, Captain Panagis Zissimatos, son of Andreas and Stamatoula, was born on the Greek island of Cephalonia. Following family tradition, he went to sea at a very young age. He graduated from the Oinousses Academy, Greece's most prestigious

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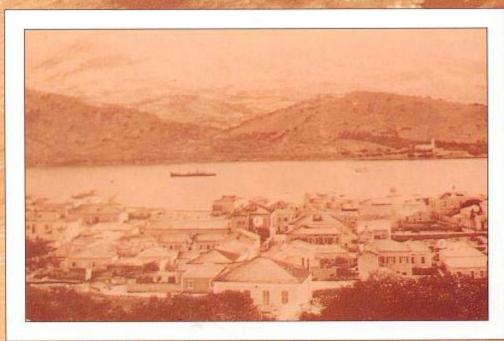
Family's (river) vessels in Braila Harbour (Romania) 1910.

maritime college, and he obtained his Master's Licence.

In 1979, Captain Panagis Zissimatos became President of Adriatic Tankers. His business acumen and keen perception of the shipping industry have led the company to become one of the largest independent shipowning groups in the world. Today, the fleet comprises over 70 vessels including oil and chemical tankers as well as dry cargo vessels which trade worldwide, offering a wide variety of services to clients everywhere. For the purpose of promoting safety at sea and the preservation of the

## **Background**



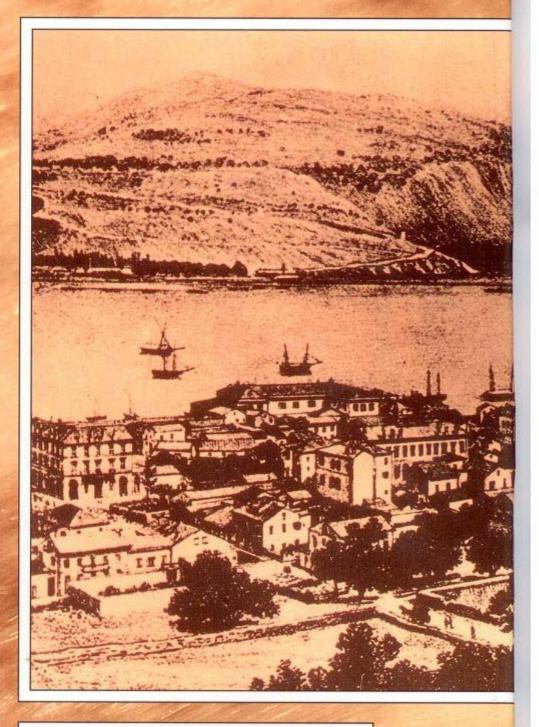


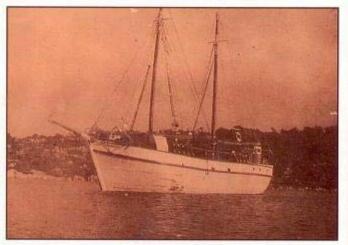
In Argostoli roads Cephalonia (Greece) 1916.

marine environment, the Adriatic Group has developed a fleet constisting of highly sophisticated vessels which set high standards in terms of operating maintenance, crew training and qualifications, and technical expertise. The Company's fleet has diversified to include

Speciality Chemical, Product/Parcel, Crude Oil, Dry Cargo, RoRo and Reefer vessels. In addition, Adriatic has developed a successful vessel Sales and Purchase trade. This has allowed Adriatic to continuously upgrade its fleet, expand its operations and generate significant profits over the years.

## Historical

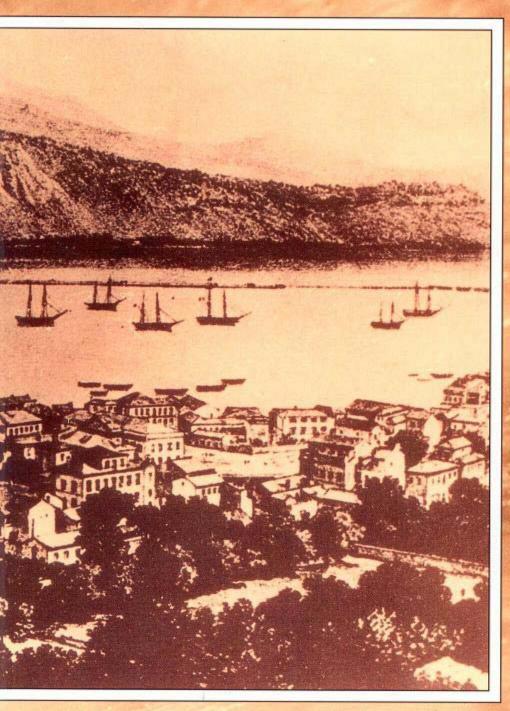




Company sailings in Argostoli Har 1860

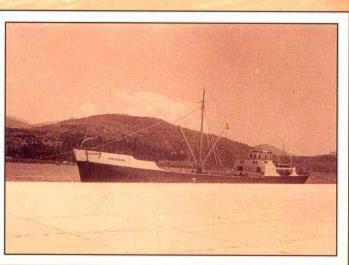
The company's me and steel mote in Argostoli Harb

## Background



s amongst others er, island of Cephalonia,

sailing ship «Niki» essel «Antonios» , 100 years later.

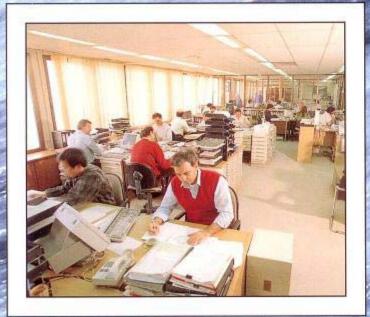


Past

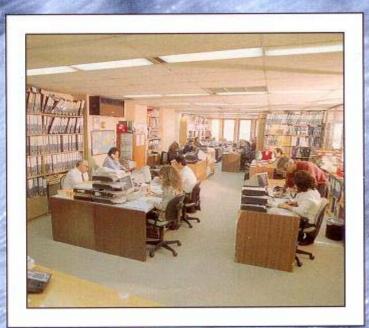
Present

### **Company Structure**

#### **Operations**



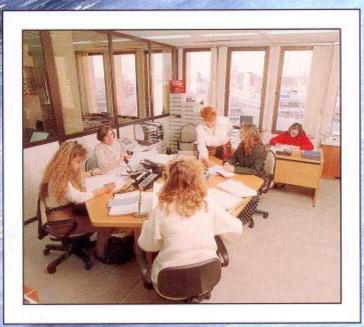
#### **Technical**



driatic Tankers is an international company with headquarters in Piraeus, Greece. It has established offices throughout the world in areas of particular importance to its business. The company employs a total of 1,460 personnel made up of 140 professionals and 1,320 seaboard crew.

Adriatic Tankers is known for its operating record and high quality vessels. Under present market conditions, the need for safety at sea cannot be overemphasized. Therefore, special attention has been given to crew training, ship maintenance and safety standards. All of the above, together with an efficient and effective company organization, have contributed to Adriatic's high reputation in the shipping industry.

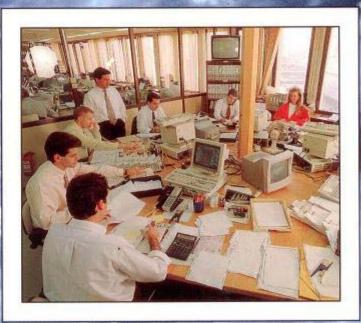
#### **Finance**



#### Insurance

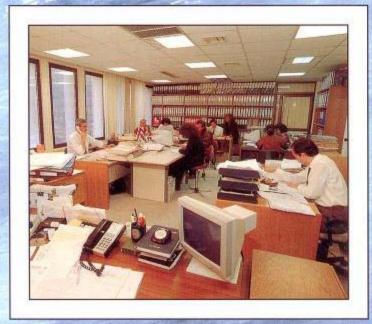


#### Chartering



In the middle of the room is standing the Vice President Takis Giakoumatos.

#### Accounts



Piraeus. All key department managers are based at this location. There are over 100 experienced shipping employees controlling the Company's activities worldwide.

#### Adriatic Tankers Shipping Co. S.A.

41, Akti Miaouli Street 185 35 Piraeus, Greece P.O. Box 80797 185 10 Piraeus

Telephone: (301) 4292111

Facsimiles: (301) 4292144/45/47 Telexes : 211815 - 213965 ADRI GR

241910 - 211883 TANK GR

Cables : «ADRITANKER» PIRAEUS

### **Company Structure**







Potterdam. Lindamar Shipping BV is the chartering and operating arm of the company on the continent while also having a competitive agency and freight forwarding department.

Lindamar Shipping BV

Curieweg 5 3208 KJ Spijkenisse P.O. Box 699 3200 AP Spijkenisse The Netherlands

Telephone: (1880) 10722
Facsimile: (1880) 16469
Telexes: 29560 OR 29782
Cable: «LINDAMAR»

Singapore. This office handles the company's chartering and operating interests in the Far East.

**Adriatic Tankers Singapore** 

10, Anson Road Unit 22-16 A International Plaza Singapore 0207

Telephone: (65) 2275398 Facsimiles: (65) 2270718 (65) 2270821

Telexes : 28478 OR 28696 OR 50718 ADRI

London. This office handles the chartering of the company's crude oil fleet and represents the company in the London market.

Adriatic Tankers London

98 Birkbeck Road Sidcup DA 14 4DW Kent, England

Telephone: (81) 3080280/395 Facsimile: (81) 3080335 Houston. This technical station inspects and monitors Adriatic vessels servicing the U.S.market.

**Adriatic Tankers Houston** 

1235 North Loop West Suite 1120 Houston, Texas 77008 U.S.A

Telephone: (713) 8638132 Facsimile: (713) 8637043







Pusan. This office recruits and trains South Korean crew to qualify for service aboard Adriatic's fleet.

Adriatic Tankers Pusan

3rd Floor, Pusan Bank Building 147 2-GA, Daegyo-Dong Yeong Do-Gu Pusan, Korea

Telephone: (51) 4134163 Facsimiles: (51) 4169218 Telexes : K 52087 ADRIK Kobe. This station inspects and monitors Adriatic vessels calling in Japanese ports.

#### **Adriatic Tankers Kobe**

9th Floor, P & B Building 9-11, Ninomiyacho, 1 Chome Chuo-Ku, Kobe 651 Japan

Telephone: (78) 2420642 Facsimiles: (78) 2426416 (78) 2629629

Telexes : 5622748 GROW J Cable : SHINMARCO KOBE



## HEMICAL ANKERS





Adriatic has many years of trading experience in sophisticated chemical tankers. The company has found that its smaller, more flexible ships are more suited to market demands. This gives to Adriatic a competitive advantage in this highly specialized market and has resulted in long term relationships with major chemical companies.







Adriatic Tankers maintains a fleet of parcel/product tankers both for specialized and deepsea trade. The company has clean and dirty petroleum ships as well as dedicated vegetable oil carriers.







## RUDE OIL ANKERS

The company has a long term outlook in the crude oil trade. The fleet of crude oil tankers ranges of size from 130,000 dwt to VLCC and all vessels have excellent reputations in the market. To ensure their continued safe workability in the future, the company realizes the need for investment in ship maintenance and highly trained and experienced personnel.





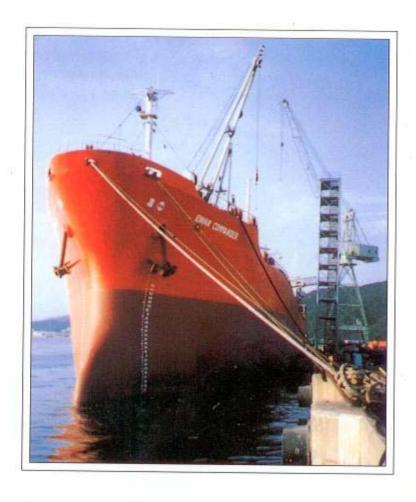


Ro-Ro vessels meet local trade requirements worldwide and Reefer are usually committed to long term time charters.





## RY CARGO ESSELS





The fleet of dry cargo vessels is mainly composed of handy - sized bulkers as these have been found to be the most economical and flexible vessels in the trade. The company has committed a number of its dry cargo vessels to time charters and liner trade, but keeps some vessels on the open spot market to take advantage of the shortage of available tonnage.





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Telexes

Cable

: 5622748 GROW J : SHINMARCO KOBE